

Business
Partnership Team



Unlock
your workforce
potential



“Halifax has had a relationship with South Thames College for over 4 years now. Myself and my team always enjoy attending the college to support students with employability skills training and I am always so encouraged as an employer to see such young talented people. Numayr, who was studying Business at South Thames College really stood out and I had a vacancy which he applied for, he passed the interview with flying colours and started with us. He has settled in well and is doing a great job. I think the close link the college has with employers is so important and thanks to it, I was able to fill my vacancy.”

COLIN MACKINNON, SENIOR BANK MANAGER @ HALIFAX BANK

The Business Partnership Team at STCG

The Business Partnerships Team is an innovative, current, supportive, professional, and ambitious team whose core values are to:

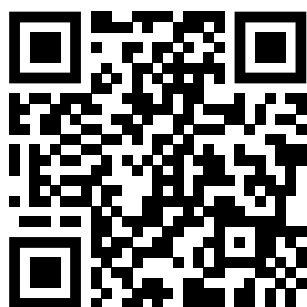
- Listen to our employers and offer flexible and adaptable solutions for their changing workforce
- Identify and fill skills gaps and offer the appropriate training required including, but not confined to, Apprenticeships, short training courses and bespoke training packages
- Help employers to recruit their future workforce through Apprenticeships
- Work with industry experts within each curriculum area
- Be enthusiastic and committed to Quality and Performance (Ofsted rated Good in all areas across the group of colleges)
- Be future focused.

Empowering Employers

South Thames Colleges Group (STCG) is comprised of Carshalton College, Kingston College, Merton College and South Thames College. We have a long-established relationship of working with employers locally, regionally and nationally to deliver a skilled and productive workforce through:

- Bespoke Training for specific sectors
- Training for work programmes including free CPD Courses
- Apprenticeships
- Work Experience and Industry Placements.

stcg.ac.uk/employers



Bespoke Training

We have a reputation for developing innovative and dynamic training solutions for an extensive range of public and private sector employers of all sizes, from the micro business to the large multinational.

The Business Partnership Team understand the importance of working with you to meet the challenges that your business faces. Together we will plan a responsive, flexible and timely training solution that fulfils agreed objectives.

We offer a diverse range of skills training delivered through:

- Vocational Courses
- Leadership and Management Programmes
- Bespoke Programmes (tailored to meet your specific needs).

**FOR MORE INFORMATION, PLEASE CONTACT
BUSINESS@STCG.AC.UK**



PARTNERSHIP WITH BASE (BATTERSEA ACADEMY FOR SKILLS AND EMPLOYMENT)

Once complete the regeneration of Battersea Power Station development will be the sixth Town Centre for Wandsworth. The 42 Acre site will create over 20,000 jobs and include a five-star hotel, 2000-person capacity event space, 250 cafés, bars and restaurants, a cinema, and a tourism attraction via a Chimney Lift experience. Phase 1 of the 7 phase site is already operational and employs over 500 people in the hospitality industry. In 2022, Phase 2, the Power Station will open creating hundreds of jobs across hospitality and customer service for the 420,000 sq. ft retail and food & beverage area. In addition, set to open Summer 2022, PPHE's Art'otel London Battersea Power Station, features 160 guest rooms, a bar, destination restaurant, art gallery and event/conference space.

STCG are working in partnership with BASE (Battersea Academy for Skills and Employment), Work Match, local authorities, representative groups such as UK Hospitality, DWP, other training providers and local stakeholders to support training for these jobs.

'A Future on Your Doorstep' is a joint initiative with BASE to raise the profile of the hospitality sector in schools.

The partnership aims to meet the objectives of the Mayor's Academies Programme by;

- Getting Londoners into "Good Work" in the Hospitality sector
- Helping fill vacancies in the Hospitality sector with skilled people
- Supporting employers to address structural barriers to engagement, recruitment, retention and progression for underrepresented groups in this sector
- Raising the profile of this sector for potential applicants
- Highlighting routes into and career pathways within the sector to help underrepresented groups to navigate and overcome barriers to entry
- Supporting the Education and Training sector to deliver industry relevant provision.

The Hospitality hub at the College Business Centre at STCG will focus primarily on the Hospitality Sector and its skills needs.

However, there will be some synergy and overlap with the Digital and Green sectors. Hospitality businesses will increasingly need to ensure effective waste and energy management across the sector and employees in most job roles will need at least basic digital skills.

Embedded within our offer is relevant employability and key skills such as teamwork, communication and problem solving, including a wide range of cross sector skills such as Leadership and Management, Security, Catering, Customer Service and Retail Operations.





Training for Work

If you are looking to improve employees' skills and need help with induction training, our Training for Work Team can tailor a range of accredited courses designed specifically for your organisation.

These can be delivered on site at a time to suit your business needs. We have already established successful working relationships within local restaurants, nurseries, care homes and dental surgeries to large hospital trusts and retail outlets.

From short courses to NVQs, our qualifications are available to anyone who is 19+ and has been living in the UK or EU for 3 years.

We can:

- Provide flexible work related training for your staff
- Design and deliver courses tailored to your business
- Help you tap into government initiatives and funding set up specifically to invest in workforce skills.

Our Qualifications include:

- Cleaning Services, Facilities Services and Health & Safety
- Food and Beverage, Hospitality, Barista, Allergen Awareness, Nutrition & Health
- Equality & Diversity, Data Protection, Team Leading, Customer Service
- Healthcare, Dental Nursing, Childcare
- Autism Awareness, Management of Diabetes, Challenging Behaviour.

**TO FIND OUT MORE, CALL 020 8918 7061
OR EMAIL WORKFORCE.TRAINING@STCG.AC.UK**

➤ Free CPD Courses for your staff

Upskill or retrain your staff with our free online CPD courses.

Courses include: Digital Skills, Customer Service, Barista Skills, Bookkeeping, Health & Safety, First Aid, Understanding Nutrition & Health, Facilities Services, Mental Health Awareness, Event Planning, Understanding Safeguarding & Prevent, Security, Understanding Equality & Diversity, Caring for Children, Practical Cleaning Skills, Retail Operations, plus many more!

TO DISCUSS YOUR NEEDS OR TO BOOK SESSIONS FOR YOUR STAFF PLEASE CONTACT
BUSINESS@STCG.AC.UK

➤ Professional Courses

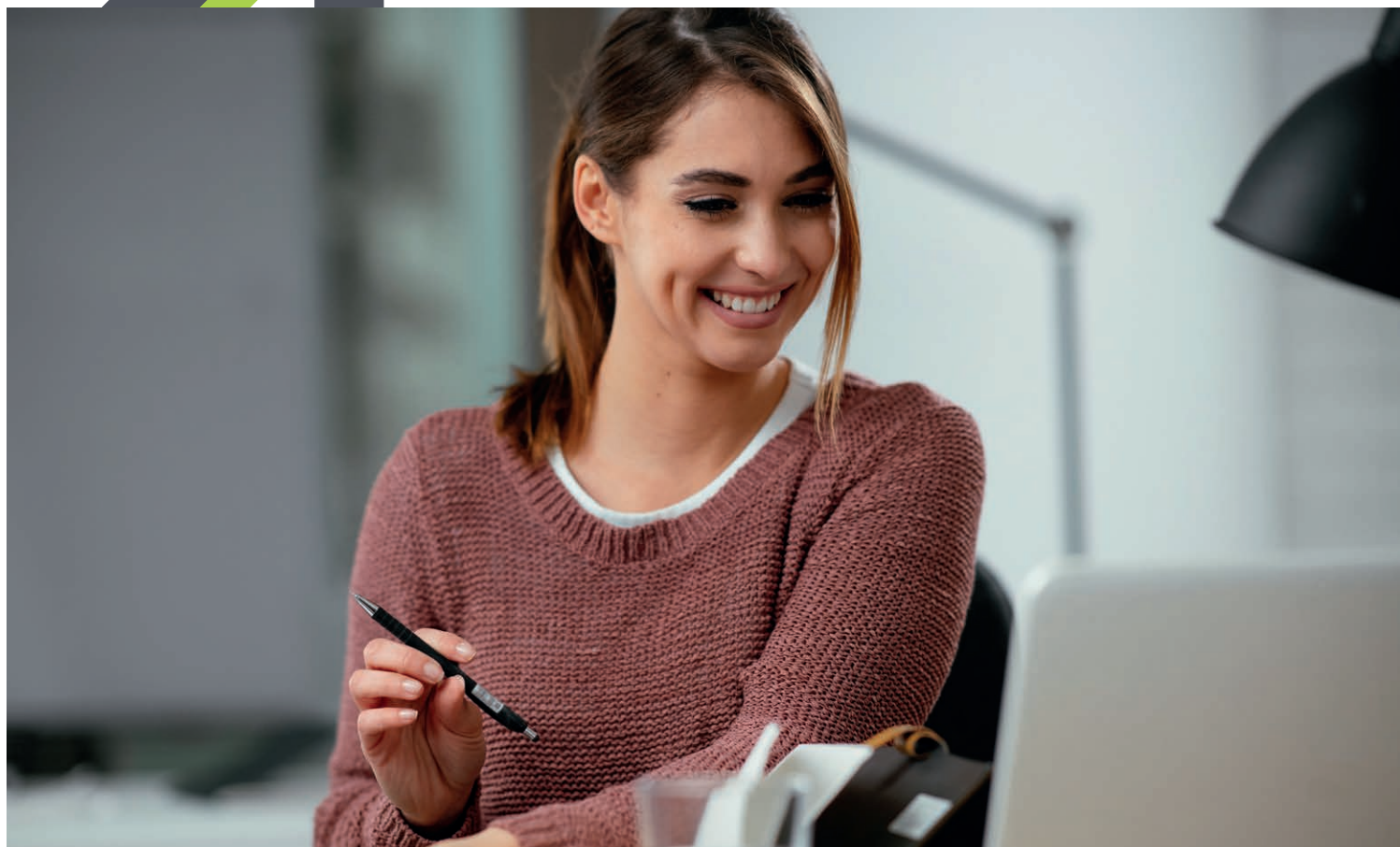
We offer professional, certified and undergraduate qualifications in a range of subjects to help your staff to develop their specialist skills. These cover various sectors and industries including AAT Accounting and Finance, CIPD Human Resources and LMI Leadership and Management.

➤ University Centre STCG

Unlike many universities, our University Centre offers:

- Lower tuition fees
- Smaller class sizes
- Teaching rather than lecturing
- One-to-one support
- Courses with above average contact time per week to fit with a busy working schedule.

 **University Centre**
South Thames Colleges Group



Apprenticeships

We offer a wide range of Apprenticeships in the following areas:



ACCOUNTING & FINANCE



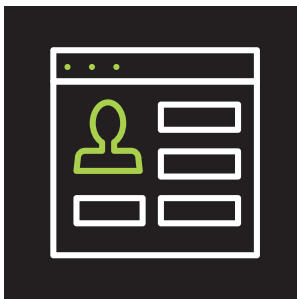
BUSINESS AND
MANAGEMENT



COMPUTING



CONSTRUCTION



DIGITAL MARKETER



ELECTRICAL



ENGINEERING



NETWORK ENGINEER
AND TECHNICIANS

Apprenticeships can benefit your business by enabling you to bring in new talent who can be trained with the skills and professional qualifications you need to support your business goals.

Apprenticeships can also be used to upskill existing staff helping you to get the most out of your workforce, providing vocational training that is tailored to your organisation.

We work with you throughout the process whether you are a levy or non-levy payer, guiding you in accessing funding and selecting the best people for your role.

APPRENTICESHIP RECRUITMENT SERVICE

- Advertising your vacancy
- Dealing with applications
- Shortlisting candidates
- Support with selection/interviews.

EMAIL BUSINESS@STCG.AC.UK TO START YOUR APPRENTICESHIP JOURNEY.

stcg.ac.uk/apprenticeships





HEALTH AND
SOCIAL CARE



HOSPITALITY AND
CATERING



MOTOR VEHICLE



MOTORCYCLE



PLUMBING



PROFESSIONAL AND
PERSONAL SKILLS



SCIENCE

“For the past decade South Thames College has been at the forefront of Level 3 delivery and has navigated the Apprenticeship landscape for the benefit of the built environment and the wider industry. Without the early adoption of the Civil Engineering and Building Services Apprenticeships, we would not have been able to learn lessons, understand best practice and establish links between training providers and industry to the point we are at now with a National Delivery of Built Environment Apprenticeships that are fit for purpose.”

**GARETH DROUGHT, HR DIRECTOR
@ TONY GEE AND PARTNERS LLP**

Work Experience and Industry Placements

Offering work based learning placements for our students helps to support the future generation in making informed choices about their career path. It is also a fantastic opportunity for businesses to gain an understanding of current learning. Many of our students who have undertaken placements go on to secure employment with the company they were placed in, thereby reducing recruitment costs.

When organising work experience placements, we work with you to select the most appropriate candidate for your business needs. For example, if you are working on a rebrand, we will provide you with a student who has experience in working with InDesign and can help you to reach your business goals.

We can provide students for placements with a variety of key skills to contribute to specific business departments and needs including:

- Business Administration
- Facilities / Office Management
- Hair & Beauty
- Art & Design

- Marketing
- Film, Media & Multimedia
- Games Design
- Computing & IT
- Construction, Electrical & Plumbing.

You can offer student placements from as little as one week up to 45 days, depending on the sector you are in, what the student is studying and the skills you will find useful. We can help you decide what you need and introduce you to suitable candidates.

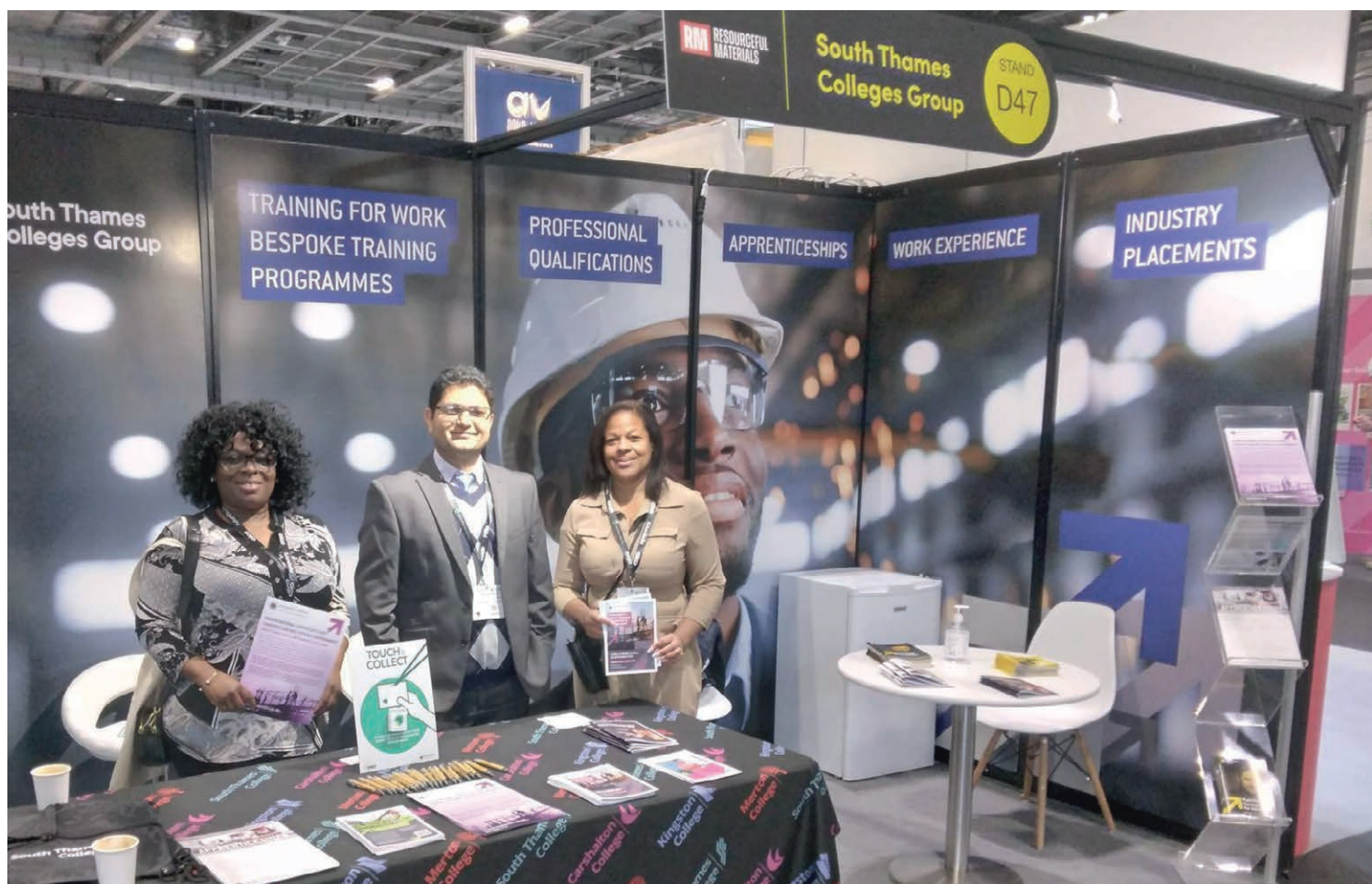
CONTACT OUR WORK EXPERIENCE TEAM.

SOUTH THAMES COLLEGE
PROFESSIONALTRAINING@STCG.AC.UK

MERTON COLLEGE & CARSHALTON COLLEGE
EMPLOYABILITYMC&CC@STCG.AC.UK

KINGSTON COLLEGE
EMPLOYABILITY@KINGSTON-COLLEGE.AC.UK





Events, Webinars and Careers Fairs

We organise and participate in events, webinars, and employability fairs throughout the year in a variety of sectors.

These provide networking and collaborative working opportunities amongst like-minded organisations and an opportunity to meet potential new employees.

FOR THE FULL LIST OF UPCOMING EVENTS VISIT
[STCG.AC.UK/EVENTS](https://stcg.ac.uk/events)



CASE STUDY – MAYOR'S CONSTRUCTION ACADEMY CONSTRUCTING SOUTH LONDON

South Thames Colleges Group is the lead training provider working with Constructing South London, a collaboration between the Greater London Authority and the South London Partnership. The purpose of Constructing South London is to help Londoners connect with construction employers and the relevant training to provide them with job outcomes and progression within the construction sector. Constructing South London is comprised of the South London boroughs of Croydon, Kingston, Merton, Richmond, Sutton and Wandsworth.

The aims are to:

- Improve the supply of skilled construction workers to the sector
- Increase the take up of opportunities in the sector by women and ethnic minorities
- Further scale up and extend high-quality initiatives across London
- Train Londoners in the skills needed to enter and progress in careers in the construction sector
- Facilitate even better local collaboration, particularly between SMEs and construction skills training providers
- Support the development of training provision for the construction of precision manufactured housing in London.

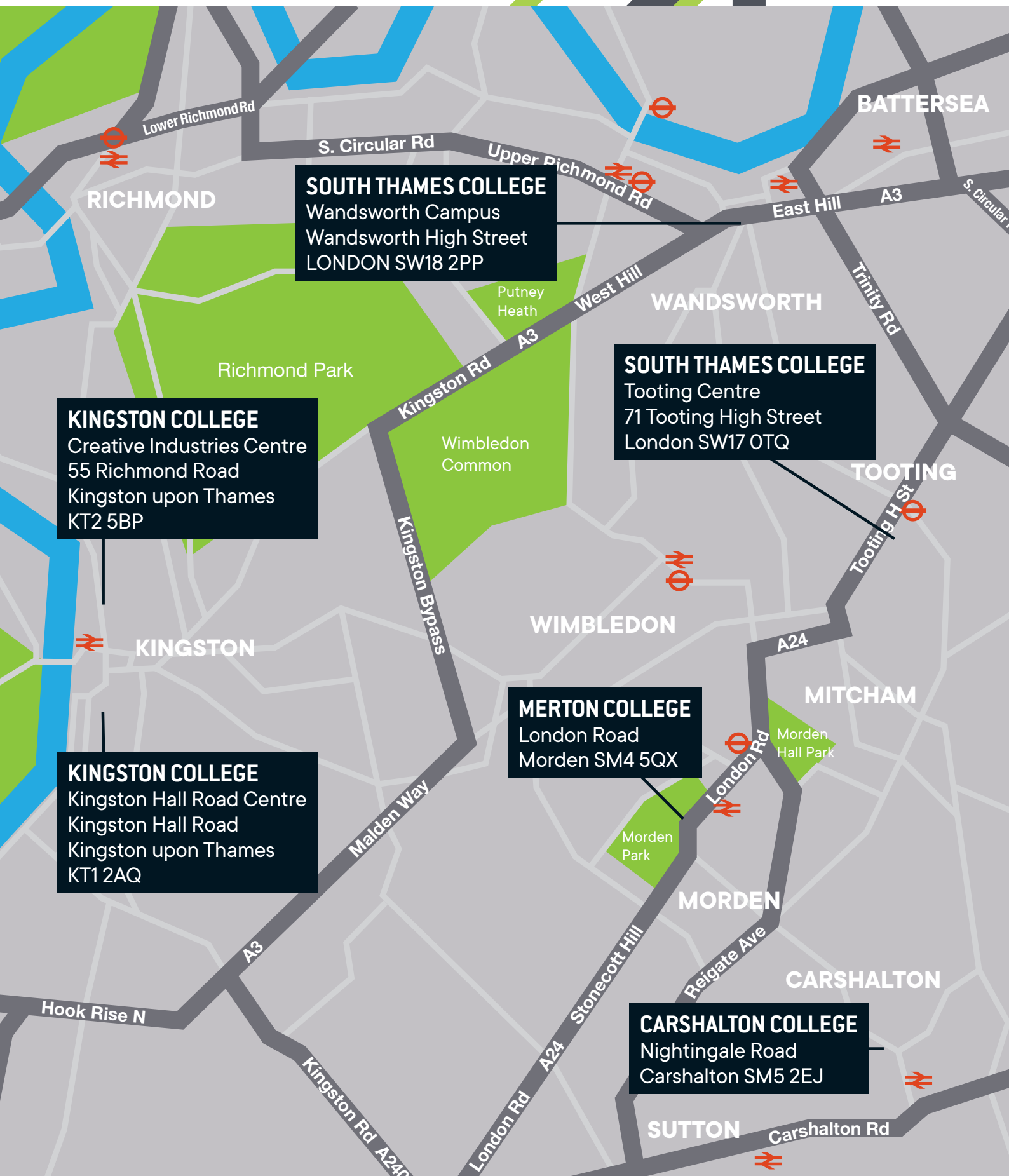


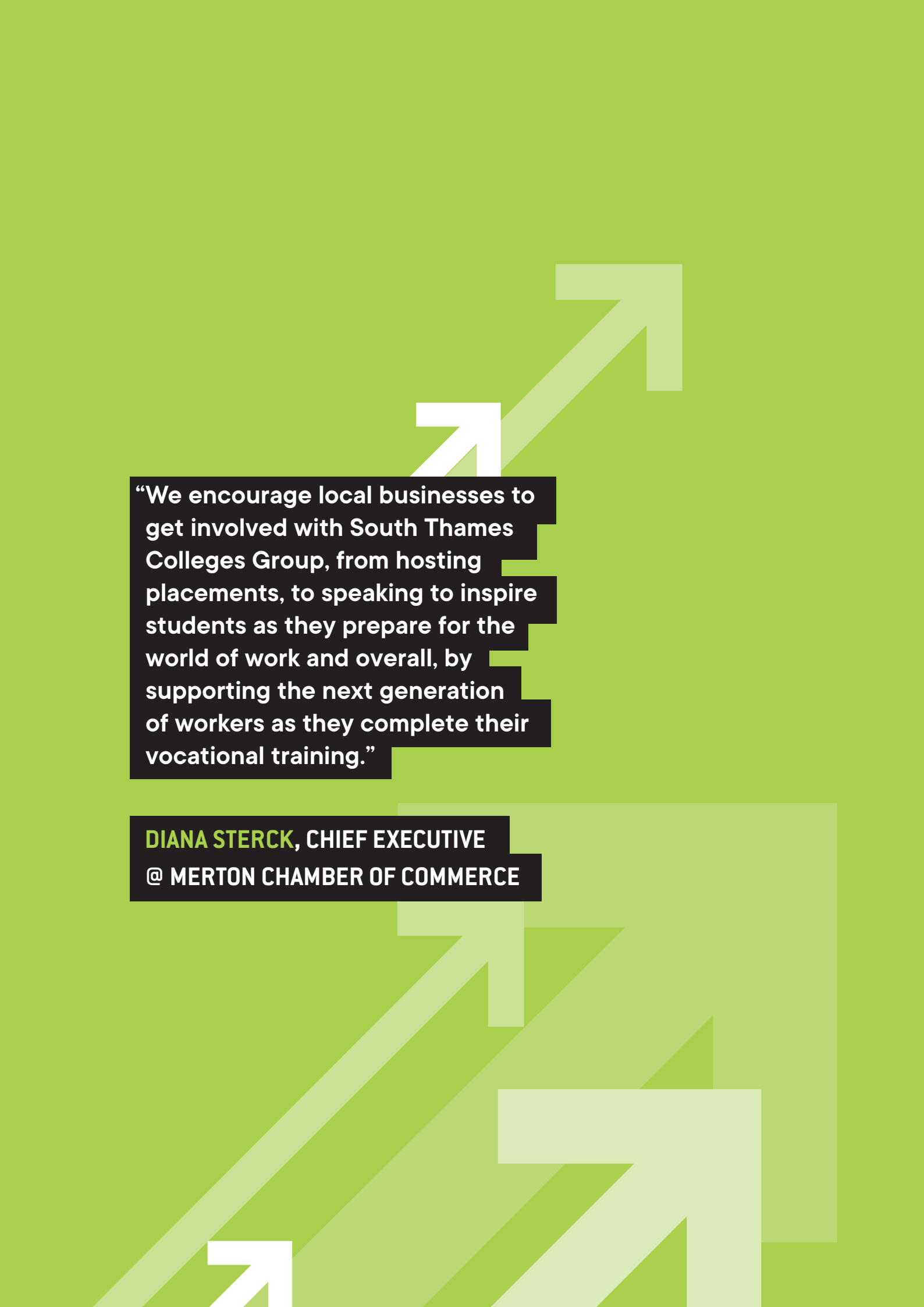
CASE STUDY – WIMBLEDON CHAMPIONSHIPS

We are proud to be working in partnership with the All England Lawn Tennis Club at their annual Wimbledon Championships. For July 2022 we helped recruit for a number of roles including Guest Services, retail and operational staff. We promoted the opportunities to all of our students across STCG and to the wider South West London community. We provided candidates with the opportunity to apply for Customer Service training to support their application and successful applicants were then offered an interview. We received and processed over 250 applications!



[STCG.AC.UK/EMPLOYERS](https://stcg.ac.uk/employers)





“We encourage local businesses to get involved with South Thames Colleges Group, from hosting placements, to speaking to inspire students as they prepare for the world of work and overall, by supporting the next generation of workers as they complete their vocational training.”

**DIANA STERCK, CHIEF EXECUTIVE
@ MERTON CHAMBER OF COMMERCE**

